

Jim Kessler:

For every single owner, they want to know who is the person at the end of the day who's going to guarantee there's not going to be a problem. That's us, we're the ones that are going to oversee it. We're going to ensure the contractor does the right thing and they follow our directions. At the end, when somebody can high-five you or hug you or shake your hand and say, "Thank you for leading us through this," that's the rewarding part.

David Delgado:

A lot of these places have had multiple projects happen without a consultant and without an architect, and we're going back eight years later and having to completely re-strip their building. And this happens several times where they just hire a contractor that says he knows what he's doing, but they have no plans, they have no design, they have nobody watching them.

Chuck Rohrer:

We had been through other projects and since we're not construction people, we didn't know whether it was really being done well or not. We were always kind of going for lowest cost, and we ended up getting that quality, so we had problems going forward.

Jens Johanson:

Oftentimes, the contractor is just there to get the job done. They're paid to do a scope of work and that's it. They're not concerned about the rest of the building or whatever else may be going on. And as a consultant, we're looking at everything, not just the scope of work that's being talked about. Buildings are complicated. They need to be put together correctly. There's a dance, if you will. You need to get rid of the ego and let people work well together.

Jim Kessler:

We see a lot of consultants or a lot of homeowners associations, they really want to just focus on the outside problem. We want to focus on the inside problem. We want to diagnose it. We want to prescribe the right treatment plan so they have a extended, useful life for their home.

Jens Johanson:

When you hire a consultant like J2, you can save time and money very quickly, but because based on our experience, we've probably seen it before. We've heard the old adage, to a carpenter every problem is solved with a hammer, right? And so if you're just selling roofing, maybe you think it's only roof-related. If you're just selling windows, maybe it's only window-related. But from a third party perspective where you can stand back as a specialist and say, "There's a little bit going on with this. There's a little bit going on with that, and we need to tie them together and make sure they work." We get hired because we bring that full scope of services, whether it's architects or engineers and everything in between. It's a full service, full evaluation.

Natalie Culhane:

One benefit of having a design team in-house is that J2 can beautify our projects. We can improve the appearance of the building with minimal cost, up the property value and improve the building both inside and out.

Chuck Rohrer:

With the help in getting the right design, it wasn't just getting the leaks fixed. It was like a brand new face and exterior for our building that now it's like really the nicest building in the area.

Jens Johanson:

The one-stop shop idea works super well with efficiency.

David Delgado:

If we didn't have engineers working for us, we would have to go out to another company and it would ultimately cost our clients more money.

Jens Johanson:

I don't have to go to another building in another city to another company to get my clients the priority they need. Our clients can be afraid of consultants for a lot of reasons. I mean, the word consultant implies "expensive" or implies "takes a long time", and that's just not the case.

Andrea King:

Every step of the way, there were many times where I wouldn't know to look for something and J2 spoke up and said, "We really think we can get a better price here. We don't think this quality is good enough." They had the board and the community's best interests at heart throughout the whole project, and they displayed that multiple times.

Jim Kessler:

What are their concerns? I want to listen to them. That's really the building block to the success, if you will.

Jens Johanson:

Go to our website [J2Consultants.com](http://J2Consultants.com), and just schedule an appointment. Initial phone call's free. Tell us about your problem. Tell us about your building, and we'll get to know you and decide if we're the right fit.